

# FOOD & WINE

November 2004

# '04

## Tastemaker Awards

“F&W names the 35 most fearsome talents in wine and food, all 35 years old or under: maverick artisans, renegade importers, ingenious activists, visionary entrepreneurs...”

### 13 Benjamin Hammerschlag

AUSTRALIAN-WINE SEEKER



“To sell his first 1,000 case shipment of Australian wine, Benjamin Hammerschlag went door-to-door to Seattle restaurants and wine shops. In a month, he sold every last bottle. Five years later, it’s still hard for Hammerschlag, 33, to keep up with demand, though his portfolio of small producers in the southern Australian countryside has expanded to 85 labels. His Seattle-based company, Epicurean Wines, brings in concentrated, delicious, inexpensive bottlings like Piping Shrike Shiraz...” -Ruby Cutolo

[www.EPICUREANWINES.com](http://www.EPICUREANWINES.com)

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